



Assessment Report

Presented to

Danyang NQ Sports And Fitness Co., Ltd.

丹阳恩科健身器材有限公司

| | |
|--|---|
| Gold Supplier & Assessed Company Relationship: | <input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner |
| Company Address | Industrial Park Of Fangxian Town, Danyang City, Jiangsu Province, China |
| City / Country: | Danyang / China |
| Consigner of Assessment: | Alibaba |
| Gold Supplier Member ID: | nqsport |
| Gold Supplier Company Name: | Danyang NQ Sports And Fitness Co., Ltd. |
| Contact Person: | Ms. Xiaoyue Tang |
| Phone Number: | 0086-13775339109 |
| Fax Number: | N/A |
| Email: | 775563512@qq.com |
| Website Address (URL): | http://nqsport.en.alibaba.com |

Service Provided by Intertek

Report No.: 21072180_P+T

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|---------------------|--------------|----------------------|---|
| Report Number: | 21072180_P+T | Assessment Type | Production & Trade Assessment |
| Date of Assessment: | 27/Oct./2020 | Report Date: | 27/Oct./2020 |
| Assessor's Name: | Jasper Hu | Validity Period: | 28/Oct./2020 - 27/Oct./2021 |
| Reviewed By: | Bengang Wang | Online Verification: | https://www.intertek.com.cn/ASVService/Home/IndexCN |

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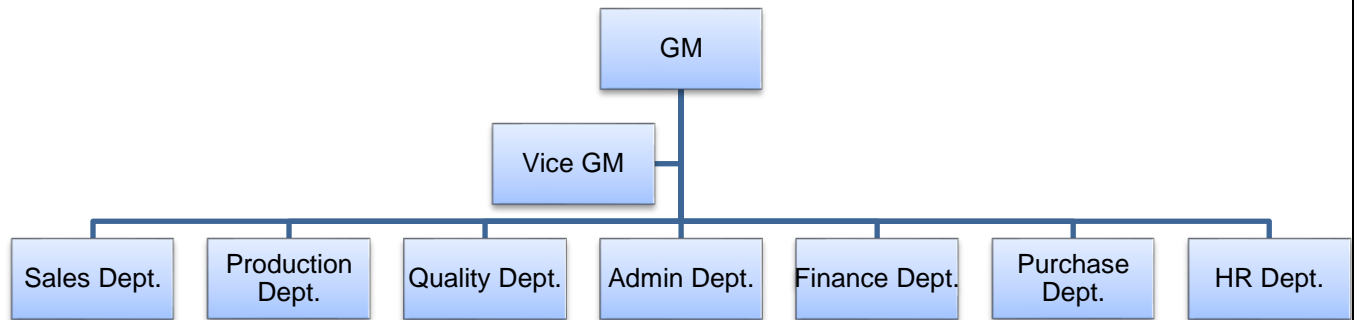
Section 1: Company Overview

| Company Overview | | | |
|--|---|--------------------------|---|
| 1.1 Legal Validity | | | |
| Does the company have a valid business license? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | Business License Number: | 91321181MA1NK0JD67 |
| Year Established: | 15/Mar./2017 | Validity Period: | 15/Mar./2017-14/Mar./2037 |
| Export Experience: | 3 Years | Industry Experience: | 9 Years |
| Registered Address: | Industrial Park Of Fangxian Town, Danyang City, Jiangsu Province, China | | |
| Company Address: | Industrial Park Of Fangxian Town, Danyang City, Jiangsu Province, China | | |
| Is It Listed Company? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | Company Stock Code: | N/A |
| Annual review conducted by the Industrial & Commercial Bureau? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | Reviewed By: | Market Supervision Administration Bureau of Danyang |
| Registered Capital: | RMB 500000 | | |
| Corporate Representative: | Mr. Liang Guo | | |
| Industry: | Fitness & Body Building | | |
| Business Type: | <input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company | | |
| Type of Ownership: | <input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other | | |
| Products /Service: | Resistance Band, Hip Band | | |
| 1.2 Company Building Information | | | |
| Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed | | | |
| Total Building Size: | 8000 m ² | | |
| Number of Building(s) : | 2 | | |
| Office Size: | 500 m ² | | |

Section 2: Human Resources

Human Resources

2.1 Company Chart



2.2 Employee Headcount

| Department Name | Full Time Employee(s) | Part-Time Employee(s) | Total |
|----------------------|-----------------------|-----------------------|-------|
| GM | 1 | 0 | 1 |
| Vice GM | 1 | 0 | 1 |
| Sales Dept. Dept. | 8 | 0 | 8 |
| Production Dept. | 85 | 0 | 85 |
| Quality Dept. | 5 | 0 | 5 |
| Admin Dept. | 2 | 0 | 2 |
| Finance Dept. | 2 | 0 | 2 |
| Purchase Dept. | 2 | 0 | 2 |
| HR Dept. | 1 | 0 | 1 |
| Total Number: | 107 | 0 | 107 |

2.3 Management

| Department | Name | Title | Education | Year(s) in Current Company |
|--------------|--------------|--------------|--------------|----------------------------|
| Confidential | Confidential | Confidential | Confidential | Confidential |

Section 3: Current Export Situation

| Current Export Situation | | | | | | | |
|--|-----------|--|--|----------------------|-------------------|--|--|
| There are <u>8</u> foreign trading employees in the company. | | | | | | | |
| Working Experience | Headcount | | Accepted Language | Listening & Speaking | Reading & Writing | | |
| Over 30 Years | 0 | | English | Yes | Yes | | |
| 21-30Years | 0 | | N/A | N/A | N/A | | |
| 11-20 Years | 0 | | N/A | N/A | N/A | | |
| 6-10 Years | 4 | | N/A | N/A | N/A | | |
| 2-5 Years | 3 | | N/A | N/A | N/A | | |
| Less than 2 years | 1 | | N/A | N/A | N/A | | |
| Does the company have a valid export license? | | | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | | | |
| Export License Registration No.: | | | 01826841 | | | | |
| Total Revenue (Previous Year): | | | Confidential | | | | |
| Total Export Revenue (Previous Year): | | | Confidential | | | | |
| Estimated Export Revenue (Current Year): | | | Confidential | | | | |
| Trade Agents Employed Overseas: | | | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | | |
| Nearest Port: | | | Shanghai | | | | |
| Accepted Payment Terms | | | <input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker | | | | |
| Accepted Payment Type: | | | | | | | |
| Average lead time from product order confirmation to production delivery (products exiting the factory): | | | | | | | |
| Product Category | | | Num | | Unit | | |
| Resistance Band | | | 20 | | Days | | |
| Hip Band | | | 20 | | Days | | |
| Average Sampling Time | | | | | | | |
| Product Category | | | Lead Time | | | | |
| Resistance Band | | | 7 Days | | | | |
| Hip Band | | | 7 Days | | | | |
| The Shortest Sampling Time | | | | | | | |
| Product Category | | | Shortest Lead Time | | | | |
| Resistance Band | | | 5 Days | | | | |
| Hip Band | | | 5 Days | | | | |

Section 4: Export Business Capacity

| Export Business Capacity | | | |
|--|-----------------------------|-------------------|-------------------|
| 4.1 Market Distribution (Previous 12 Months) | | | |
| Market | Main Product(s) | Revenue (USD) | Total Revenue (%) |
| North America | Resistance Band Hip Band | Confidential | 50 |
| South America | Resistance Band Hip Band | Confidential | 5 |
| Eastern Asia | Resistance Band Hip Band | Confidential | 5 |
| Western Europe | Resistance Band Hip Band | Confidential | 10 |
| Central America | Resistance Band Hip Band | Confidential | 5 |
| Northern Europe | Resistance Band Hip Band | Confidential | 10 |
| Southern Europe | Resistance Band Hip Band | Confidential | 5 |
| Domestic Market | Resistance Band Hip Band | Confidential | 10 |
| 4.2 Main Clients | | | |
| Client Name | Main Product(s) | Total Revenue (%) | |
| Confidential | Confidential | Confidential | |

Section 5: Production Capacity

| Production Capacity | | | | |
|---|---|--|----------------------------|------------|
| 5.1 Annual Production Capacity (Previous Year) | | | | |
| Resistance Band: 5000000 Pcs, Hip Band: 3000000 Pcs | | | | |
| 5.2 Production Capacity | | | | |
| Product Name | Production Line Capacity | Actual Units Produced (Previous Year) | | |
| Resistance Band | 500,000 Pieces Per month | 5,000,000 Pieces | | |
| Hip Band | 300,000 Pieces Per month | 3,000,000 Pieces | | |
| 5.3 Production Machinery | | | | |
| Machine Name | Brand & Model No. | Quantity | Number of Year(s) Used | Condition |
| Mixing Machine | No Information | 10 | 3 | Acceptable |
| Feeding Stock And Drying Machine | No Information | 10 | 3 | Acceptable |
| Cutting Machine | XCLP3 | 10 | 3 | Acceptable |
| Washing And Drying Machine | SWA801-100 | 10 | 3 | Acceptable |
| 5.4 Testing Machinery | | | | |
| Machine Name | Brand & Model No. | Quantity | Number of Year(s) Used | Condition |
| Tension Tester | TIANFA And JDL-5000N | 1 | 3 | Acceptable |
| 5.5 Subcontractors | | | | |
| Subcontractor Name | Product Subcontracted | Volume Supplied | Cooperation Period (Years) | |
| N/A | N/A | N/A | N/A | |
| Item | Content | Observations /Comments | | |
| 5.6 | If the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization & amp; 3rd parties & amp; client) | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | |
| 5.7 | Subcontractors Type | <input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other | | |
| 5.8 | Equipment Number | 40 | | |
| 5.9 | Production Line Number | 5 | | |

| | | |
|------|-------------------------------|--|
| 5.10 | Work Instruction | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 5.11 | Clear Production Process | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 5.12 | Production Management System | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 5.13 | Production Control Capability | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |

Section 6: Quality Assurance

| Quality Assurance | | | | | |
|---|---|---|---------------------------------|---------------|-------------------|
| 6.1.1 Quality Management System Certification | | | | | |
| Certification | Certified By | Certificate No. | Business Scope | Validity Date | |
| BSCI | TUEV Rheinland | 396359 | Sports equipment and sportswear | 31/Oct./2020 | |
| 6.1.2 Product Certification | | | | | |
| Certification | Certified By | Certificate No. | Product Name & Model No. | Validity Date | |
| N/A | N/A | N/A | N/A | N/A | |
| 6.2 Quality Control Management | | | | | |
| Item | Content | Observations /Comments | | | |
| 6.2.1 | Is there quality control on all production lines? | <input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No | | | |
| 6.2.2 | Do the QA/QC inspectors work independently from the production line? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | | |
| 6.2.3 | Who does the QC/QA Manager /Supervisor report to? | Mr. Liang Guo | | | |
| 6.2.4 | How many QA/QC inspectors in total? | 5 | | | |
| No. of Employees in Each Production Line: | | | | | |
| Production Line | Supervisor | No. of Operators | No. of In-line QC/QA | | |
| Workshop | 5 | 75 | 5 | | |
| 6.2.5 Average Guarantee Time | | | | | |
| Product Category | | Num | Unit | | |
| Resistance Band | | 6 | Months | | |
| Hip Band | | 6 | Months | | |
| 6.2.6 The Longest Guarantee Time | | | | | |
| Product Category | | Num | Unit | | |
| Resistance Band | | 1 | Years | | |
| Hip Band | | 1 | Years | | |
| 6.2.7 | Are there any specific inspection standards and guidelines/records of workflow? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | | | |
| 6.3 Supplier Management | | | | | |
| Report No: | 21072180_P+T | Report date: | 27/Oct./2020 | Assessed By | Jasper Hu |
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| Item | Content | Observations /Comments |
|-------|---|--|
| 6.3.1 | Does the company have a supplier assessment procedure? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 6.3.2 | Does the company have an updated list of approved suppliers? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| 6.3.3 | Has the company established and implemented a standard procedure for purchasing contract review and approval? | <input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No |
| 6.3.4 | Does the company keep its supplier assessment reports? | <input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No |
| 6.3.5 | Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements? | <input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No |
| 6.3.6 | Is there a procedure to conduct random product inspections after final packaging? | <input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary |

6.4 After Sales Service

| Item | Content | Observations /Comments |
|-------|--|---|
| 6.4.1 | Is customer feedback, including complaints, clearly recorded and maintained? | <input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No |
| 6.4.2 | Are there any clear procedures for handling customer complaints? | <input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No |

| | | | |
|---|---|---|-------|
| 6.4.3 | Is there a closed-loop corrective action system in place? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No | |
| 6.4.4 | Can finished/package products be traced by lot identification to the appropriate raw material test reports? | <input checked="" type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No | |
| 6.4.5 | Is there a product alert and recall procedure? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| 6.4.6 | Do you have a complete after sales service capability? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| 6.5 Overseas After Sales Service | | | |
| 6.5.1 | Do you have an overseas onsite service center? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| 6.5.2 | The location country of overseas service center | <input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input type="checkbox"/> Other | |
| 6.5.3 | Is it possible to provide expatriate engineer services? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| 6.5.4 | If possible provide expatriate engineer, what kind of onsite after-sales services are included? | <input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other | |
| Quality Management Process | | Description | Photo |
| | | N/A | N/A |
| | | | |
| Received the second-party or the third-party inspection records (inspection report) | | Description | Photo |
| | | N/A | N/A |
| | | | |
| | | | |
| | | | |
| | | | |

Section 7: Production Process Management

| Quality Control Management | | |
|----------------------------|--|---|
| Item | Content | Observations /Comments |
| 7.1 | Is the factory tidy and clean enough for production? | <input checked="" type="checkbox"/> Yes, very good <input type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor |
| 7.2 | Are the following items /documents provided at the appropriate location? | <input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available. |
| 7.3 | Are written instructions available for onsite material inspection/testing? Are the relevant records maintained? | <input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No |
| 7.4 | Are written inspection/testing instructions available for finished products? Are the relevant records maintained? | <input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No |
| 7.5 | How are finished products inspected? | <input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary |
| 7.6 | Are units that failed inspection clearly marked and separated to prevent accidental dispatch? | <input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No |
| 7.7 | How are finished products that failed inspection handled? | <input type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary |

Section 8: R & D Capacity

| R&D Capacity | | | | |
|--|--|------------------------------|-------------------------------|----------------|
| 8.1 Current Situation | | | | |
| There is/are <u>0</u> R&D engineer(s) in the company. | | | | |
| Education Level | Headcount | | Work Experience | Headcount |
| Doctorate | N/A | | Over 30 Years | N/A |
| Post-Graduate | N/A | | 21-30 Years | N/A |
| Graduate | N/A | | 11-20 Years | N/A |
| Junior College | N/A | | 6-10 Years | N/A |
| Technical School | N/A | | 2-5 Years | N/A |
| High School | N/A | | Less than 2 years | N/A |
| Patent Situation | | | | |
| Patent No. | The Name of the Patent | | The Patent Type | Available Date |
| N/A | N/A | | N/A | N/A |
| Brand Situation | | | | |
| Registration/ap plication No. | Brand Name | For Approval to Use Goods | Validity Date | Ref. |
| 27769960 | NQFITE | Fitness & Body Building | 28/Oct./2018- 27/Oct./2028 | N/A |
| The Average Time For New Products Launched | | | | |
| Product Category | | Num | | Unit |
| Resistance Band | | 2 | | Months |
| Hip Band | | 2 | | Months |
| The Shortest Time For A New Item Launched | | | | |
| Product Category | | Num | | Unit |
| Resistance Band | | 1 | | Month |
| Hip Band | | 1 | | Month |
| Does the company provide ODM service for others? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| Are there relevant design input/output, review, and verification documents available for the assessment company? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |
| Based on inspection, are R & D employees equipped with adequate specialized equipment? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | |







| | | | |
|---|--|---------------------|--------------|
| If yes, please list all key equipment used: | N/A | | |
| Do R& D employees use any specific software for designing new products? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | |
| If yes, please list the main software used: | N/A | | |
| Please list all certifications and/or qualifications of the R & D department: | N/A | | |
| Has the company established standard design procedures for new products? | <input type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input checked="" type="checkbox"/> No | | |
| Have the designed products been internal verified or validated? | <input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No | | |
| Have the designed products been tested by a third-party inspection body? | <input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No | | |
| Are the designed products confirmed by the customers? | <input type="checkbox"/> Yes, all designed products have been confirmed <input checked="" type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No | | |
| Does the company has qualification requirements for designers? | <input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No | | |
| Are the designers' qualifications recognized by the company? | <input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No | | |
| What level of design services are provided? | <input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input type="checkbox"/> Create an entirely new product | | |
| New Products Launched quantity for each year | | | |
| Product Category | Num | Unit | |
| Resistance Band | 5 | pcs | |
| Hip Band | 5 | pcs | |
| Report No: | 21072180_P+T | Report date: | 27/Oct./2020 |
| Assessed By | | Jasper Hu | |
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| 8.2 R&D Real Case Description | | |
|----------------------------------|--------------|--------------|
| Customer's Name | Confidential | |
| Customer's Location | Confidential | |
| Customer's Industry: | Confidential | |
| Order's Requirement Description: | Confidential | |
| 8.3 Design Process | | |
| Process 1 | Process 2 | Process 3 |
| N/A | N/A | N/A |
| Description: | Description: | Description: |
| 8.4 Design Devices | | |
| Device 1 | Device 2 | Device 3 |
| N/A | N/A | N/A |

Section 9: Company Development / Expansion Plans

| Company Development / Expansion Plans | | |
|---------------------------------------|--|-----------|
| Item | Company Development Action | Timeframe |
| 1 | The organization is going to regional production leaders | 2 years |

Section 10: Production Flow

| Production Flow | | | | | |
|-----------------|--|----|---|----|--|
| No | Production Process | No | Production Process | No | Production Process |
| 1 |  | 2 |  | 3 |  |
| | Mixing | | Feeding Stock And Drying | | Soaking |
| 4 |  | 5 |  | 6 |  |
| | Drying | | Cutting | | Washing |

Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



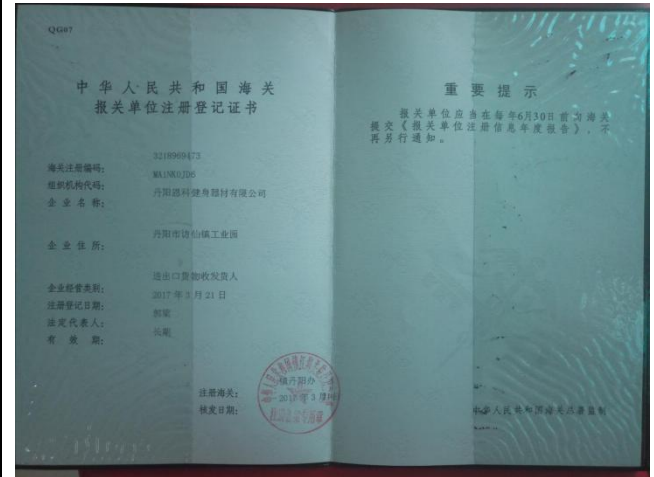
Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection

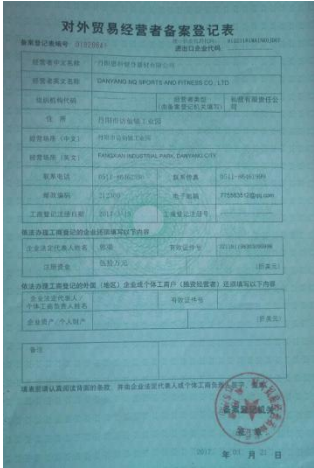



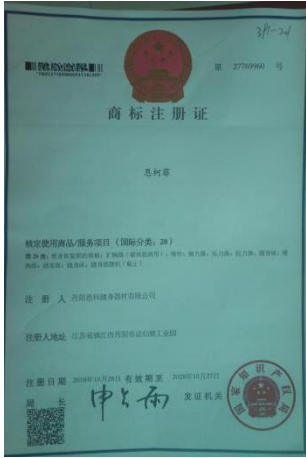
Certification & Photos -- Permit for Opening Bank Account




Certification & Photos -- Export Drawer qualification certificate



| Certification & Photos -- Import And Export Registration | | Certification & Photos -- N/A | |
|---|--|-------------------------------|--|
|  | | N/A | |
| Patent Photos | | | |
| Certification & Photos -- N/A | | Certification & Photos -- N/A | |
| N/A | | | |
| Product Certification Photos | | | |
| Certification & Photos -- N/A | | Certification & Photos -- N/A | |
| N/A | | N/A | |
| Quality Management System Certification Photos | | | |
| Certification & Photos -- BSCI Certification | | Certification & Photos -- N/A | |
|  | | N/A | |

| Trademark Photos | |
|---|-------------------------------|
| Certification & Photos -- Brand | Certification & Photos -- N/A |
|  | <p>N/A</p> |

Section 12: Company and Product Samples

| Company and Product Samples | |
|--|--|
| Company Gate  | Office Building  |
| Office  | Workshop  |
| Product Sample -- Resistance Band  | Product Sample -- Hip Band  |

Section 13: Competitive Advantages

| | | | | | |
|--|---|----------------------|--------------|-------------|-----------|
| 13.1 Product Group Capacity | | | | | |
| 13.1.1 Products Sold (Within 12 Months) | | | | | |
| Products Name | Quantity | Revenue (USD) | | | |
| Resistance Band | 500,000 Pieces Per month | Confidential | | | |
| Hip Band | 300,000 Pieces Per month | Confidential | | | |
| 13.1.2 Suppliers Cooperated With (Within 12 Months) | | | | | |
| No. of cooperation suppliers (total) | 15 | | | | |
| No. of suppliers (which cooperated over 2 times) | 10 | | | | |
| No. of provinces which cooperation suppliers belong to | 3 | | | | |
| Would the company like to provide design solution service for integration project? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | | |
| If yes, these projects include | According To Client's Requirement | | | | |
| Would the company like to provide a total solution for purchasing? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No | | | | |
| If yes, please describe it | According To Client's Requirement | | | | |
| 13.1.3 Real Case Description: | | | | | |
| Customer Name | Confidential | | | | |
| Customer Country | Confidential | | | | |
| Customer Region | Confidential | | | | |
| Products Category | Confidential | | | | |
| Order Value (USD) | Confidential | | | | |
| Order Processing Process | Confidential | | | | |
| Customer's Feedback | Confidential | | | | |
| 13.2 Real Case for Lower MOQ & Lead Time | | | | | |
| Products Name | MOQ (Within 12 Months) | Lead Time | | | |
| Resistance Band | 500 pcs | 10 Days | | | |
| Hip Band | 500 pcs | 10 Days | | | |
| MOQ (In the last 12 months) | <input type="checkbox"/> 10 以下 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input checked="" type="checkbox"/> 300 以上 | | | | |
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13.3 Real Case for Large Contract & Lead Time

| Products Name | Order (Within 12 Months) | Lead Time |
|-----------------|--------------------------|-----------|
| Resistance Band | 100000 pcs | 25 Days |
| Hip Band | 50000 pcs | 25 Days |

13.4 After-sales service capacity

| | |
|--------------------------------------|--|
| Does the company accept small order? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
|--------------------------------------|--|

-- End of Report --

| | | | | | |
|--------------|--------------|---------------------|--------------|-------------|-------------------|
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